



DarwayCoast

...empowering households & businesses

A close-up portrait of a smiling woman, likely of African descent, wearing a vibrant green and yellow patterned headwrap and a matching beaded necklace. She is looking slightly to the left with a joyful expression. The background is softly blurred, showing hints of a traditional setting with wooden structures and warm lighting.

Empower

WWW.DARWAYCOAST.COM





ABOUT US

Darway Coast Ltd. is a renewable energy developer dedicated to providing scalable, sustainable, and cost-effective mini-grid and micro-grid solutions to off-grid and underserved communities. We believe that everyone, everywhere deserves reliable electricity, and we are committed to bridging Nigeria's energy gap with clean, sustainable, and cost-effective power solutions.

Our expertise extends beyond just providing power—we develop energy ecosystems that drive economic growth, improve quality of life, and reduce carbon footprints.

OUR COMMITMENT

- **Reliable Power for All** – We believe access to electricity is a right, not a privilege.
- **Eco-Friendly Innovation** – We drive sustainable energy adoption to reduce carbon emissions.
- **Empowering Communities** – We enable economic development by providing affordable, productive-use electricity.
- **Maximizing Value** – We create long-term benefits for customers, communities, and investors.



OUR VISION

To provide clean, reliable, sustainable, and affordable electricity access for all.



OUR MISSION

To become the leading provider of innovative and cost-effective energy solutions for households and businesses, fostering economic growth and environmental sustainability.



CORE VALUES

- **Integrity** – We uphold transparency, accountability, and ethical business practices.
- **Safety** – We prioritize the well-being of our customers, employees, and communities.
- **Innovation** – We continuously develop cutting-edge solutions for energy challenges.
- **Customer Focus** – We are committed to delivering value-driven, customer-centric energy solutions.
- **Sustainability** – Our solutions are designed to protect the environment and drive long-term impact.

NIGERIA'S ENERGY CHALLENGE



120 million Nigerians are either totally off-grid or have a 'bad grid' connection with less than 4 hours of electricity per day.



There are over 60 million diesel/gasoline generators in Nigeria filling the supply gap and emitting 5-7 million MT of CO2 annually.



Size of energy gap is ~40GW to 175GW which would cost ~\$40 - \$200 billion to address.



Nigerians spend almost \$14 billion annually on inefficient generation that is expensive (\$0.40/kWh or ~NGN144/kWh or more), poor quality, noisy, and polluting.

**Source: Dalberg analysis, 2015*

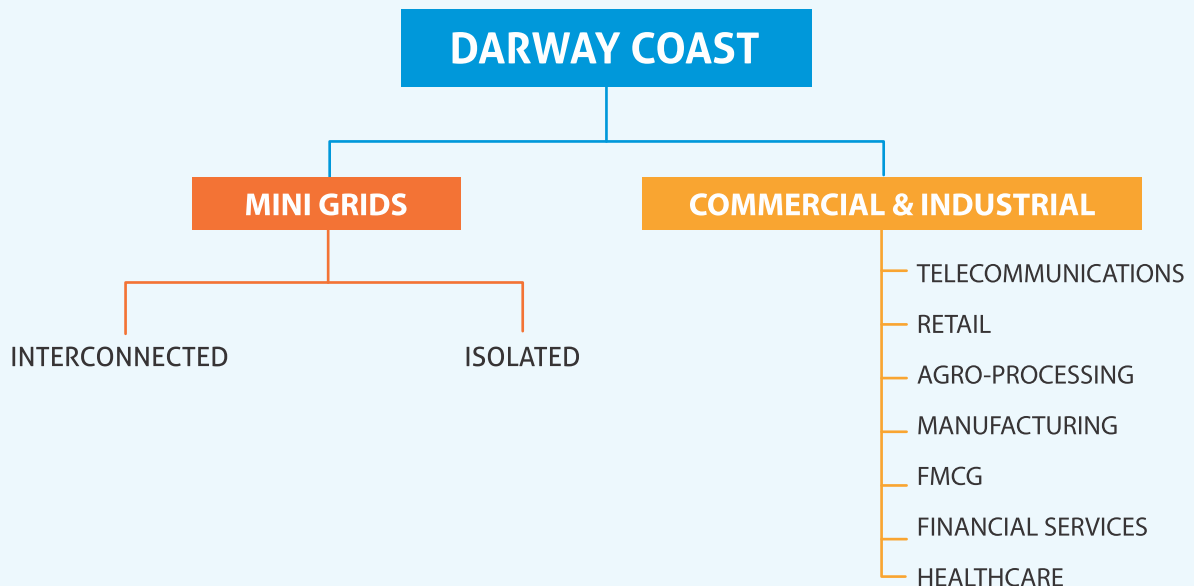


OUR SOLUTION

Darway Coast provides clean, scalable, and cost-effective alternatives through:

- Solar Hybrid Power Stations – Modular, easy to deploy, and highly efficient.
- 30%+ Cost Savings – Lower operational costs than traditional generators.
- Eco-Friendly Solutions – Reducing carbon emissions and reliance on fossil fuels.
- Mini-Grids & Embedded Generation – Delivering reliable power for diverse applications.
- PV/Storage/Gas/Grid Integration – Enhancing energy reliability and affordability.

MARKET SEGMENTS



OUR SERVICES



1. MINI-GRID SOLUTIONS

We provide clean, sustainable electricity to Nigerians in off-grid and underserved communities, promoting productive end-use businesses and improving livelihoods. Many already pay a substantial amount for fuel and are willing to embrace a better alternative at just a fraction of the cost. Our Pay-As-You-Go model makes this transition affordable, offering reliable, non-polluting electricity for both domestic and commercial use. By making clean power accessible, we drive economic growth while ensuring environmental sustainability.

Key Benefits:

- **High Reliability** – Minimal downtime, ensuring stable power supply.
- **Cost Savings** – Over 30% lower costs than running generators.
- **Eco-Friendly** – A sustainable alternative to fossil fuels.
- **Flexible Payment** – Affordable pay-as-you-go electricity for all.



2. COMMERCIAL & INDUSTRIAL (C&I) SOLUTIONS

We reduce energy costs for businesses by offering scalable lithium battery storage solutions and modular solar power systems that eliminate dependence on expensive generators.

- Eliminates high operational cost of running gen-set.
- Long-term reliability with minimal maintenance costs.
- Flexibility to meet diverse business power needs.

OUR IMPACT & FUTURE GOALS

- 25 active mini-grids with a total capacity of 4MWp, plus 3 under construction
- 9,000+ paying customers, targeting 75,000+ by Q2 2025
- 1,500+ direct & indirect jobs created
- Goal: Electrify 300,000+ household and businesses, impacting over 1 million people in 5 years

AWARDS & RECOGNITIONS

- Recipient: USADF/All-On Challenge & IEEE Off-Grid Grant
- Recipient: USTDA Feasibility Study Grant for 95 Sites
- Winner: GIZ/REA Interconnected Mini-Grid Acceleration Scheme
- Recipient: RMI/GEAPP Grant for Interconnected Sites
- First Green Bond for Mini-Grids in Nigeria





ORIGINATION: THE FOUNDATION OF OUR PROJECTS

Darway Coast follows a rigorous Origination Process to ensure the viability of every project before development begins. This phase includes:

- **Site Identification** – Assessing suitable locations for project deployment.
- **Community Engagement** – Building relationships, conducting stakeholder meetings, and gathering feedback.
- **Customer Assessment & Load Audit** – Evaluating energy needs and usage patterns.
- **Exclusivity Agreements** – Securing rights to develop projects in selected areas.
- **Regulatory Compliance** – Obtaining permits and ensuring environmental standards are met.
- **Land Acquisition & Security** – Securing land and implementing protective measures.

This meticulous process ensures project success, gaining community buy-in and regulatory approval before advancing to engineering, financing, and construction.



Origination Report: Our Impact

Through our origination efforts, we:

- Introduce communities to solar-generated electricity and its benefits.
- Secure exclusivity agreements for project development.
- Gain community approval for surveys and construction.
- Acquire land for mini-grid projects.
- Expand awareness of Darway Coast's role in shaping Nigeria's energy future.



PROJECTS & OPERATIONAL FOOTPRINT

*With a growing network of mini-grids across Nigeria,
Darway Coast is making a tangible impact.*



OPERATIONAL MINI-GRIDS ACROSS STATES

Abia State

- 132kWp Solar Mini-grid – Lokpaukwu, Umunneoché LGA
- 103kWp Solar Mini-grid – Lokpaukwu, Umunneoché LGA
- 100kWp Solar Mini-grid – Lokpanta, Umunneoché LGA
- 100kWp Solar Mini-grid – Garki, Umunneoché LGA

Anambra State

- 186kWp Solar Mini-grid – Umuewelum, Anambra West LGA
- 458kWp Solar Mini-grid – Nnewi, Nnewi North LGA

Bayelsa State

- 100kWp Solar Mini-grid – Toruebeni, Sagbama LGA

Cross River State

113kWp Solar Mini-grid – Agbokim, Etung LGA

120kWp Solar Mini-grid – Etomi, Etung LGA

134kWp Solar Mini-grid – Bendeghe, Etung LGA

67kWp Solar Mini-grid – Abia, Etung LGA

Imo State

100kWp Solar Mini-grid – Amala, Ngor Okpala LGA

Lagos State

275kWp Solar Mini-grid – Amordy Plaza, Oduade Market, Surulere

205kWp Solar Mini-grid – Divine Plaza, Oduade Market, Surulere

Ogun State

1MW Solar Mini-grid – Ijoko Community

Rivers State

100kWp Solar Mini-grid – Obite, Etche LGA

110kWp Solar Mini-grid – Akpoku, Etche LGA

17kWp Solar Mini-grid – Okomoko Akpoku, Etche LGA

140kWp Solar Mini-grid – Orwu-Ogida, Etche LGA

100kWp Solar Mini-grid – Umuoye, Etche LGA

158kWp Solar Mini-grid – Ozuzu, Etche LGA

100kWp Solar Mini-grid – Isu, Etche LGA

127kWp Solar Mini-grid – Ele-Uma, Ahoada West LGA

100kWp Solar Mini-grid – Ihuaba, Ahoada West LGA

43kWp Solar Mini-grid – Oshika, Ahoada West LGA

100kWp Solar Mini-grid – Obedum, Abua Odual LGA



IFO LGA, OGUN STATE





ORILE, LAGOS STATE



ETUNG LGA, CROSS RIVER STATE





IHABA, RIVERS STATE



OBITE, RIVERS STATE



TORUEBENI, SAGBAMA LGA, BAYELSA



AKPOKU, ETCHE LGA, RIVERS STATE







OUR PARTNERS

Powering Progress Through Strategic Partnerships

At Darway Coast, we collaborate with leading organizations, development agencies, and financial institutions to drive sustainable energy solutions. Our partnerships strengthen our ability to deliver innovative, reliable, and affordable electricity to off-grid and underserved communities, creating lasting impact across Nigeria and beyond.



DISCO PARTNERS:





WHY DARWAY COAST?

Because We Deliver

- **Proven Track Record of Impact** – Successfully delivering reliable solar mini-grids across Nigeria.
- **Cutting-Edge Technology & Innovation** – Deploying advanced solar hybrid systems with smart metering.
- **Affordable & Flexible Payment Models** – Offering cost-effective Pay-As-You-Go and subscription options.
- **Strong Regulatory & Financial Backing** – Securing grants, partnerships, and financing for long-term growth.
- **Deep Community Engagement & Social Impact** – Partnering with communities to drive economic and social benefits.
- **Commitment to Sustainability & the Future** – Reducing carbon emissions with clean, renewable energy solutions.

FEATURED HIGHLIGHTS

Darway Coast Ltd. has been recognized for its contributions to Nigeria's renewable energy sector by various organizations, media outlets, and industry stakeholders. The links below highlight some of our key achievements, successful projects, and impact in communities across the country. For more insights, visit our website www.darwaycoast.com.

- <https://www.ustda.gov/ustda-supports-off-grid-energy-access-in-nigeria>
- <https://smartvillage.ieee.org/project/ieee-smart-village-funds-darway-coast-in-nigeria>
- <https://www.sahara-group.com/2025/03/12/sahara-power-group-ikeja-electric-others-collaborate-to-deliver-reliable-electricity-in-underserved-communities/>
- <https://solarquarter.com/2025/03/10/geapp-sahara-power-group-ikeja-electric-darway-coast-rmi-comes-together-to-provide-reliable-electricity-for-5000-residents-in-ogun-state>
- <https://www.ikejaelectric.com/sahara-power-group-ikeja-electric-darway-coast-rmi-rocky-mountain-institute-and-the-global-energy-alliance-for-people-and-planet-geapp-collaborate-to-deliver-reliable-electricity-transforming>
- https://www.get-invest.eu/story/solar-mini-grids-get-a-boost-from-local-currency-finance/?fbclid=IwY2xjawJTU9BleHRuA2FlbQlxMAABHZ2FGUwi13buGH15BULTVuHpz5U9YW7xa2EmFytVjnlWES79ocg0L1_8Fw_aem_AuZHVcVd_oUCY6kmMr4TVw

LOOKING AHEAD...

Darway Coast is not just solving today's energy challenges—we are shaping the future of renewable energy in Nigeria and beyond. With a strong foundation built on innovation, sustainability, and impact, we are continuously expanding our reach, refining our technology, and deepening our partnerships. As we look ahead, our commitment remains unwavering: to power more communities, drive economic growth, and create a cleaner, more sustainable future for all. The journey continues, and Darway Coast is poised to lead the way.

Let's power the future together.

GET IN TOUCH

Partner with us to power the future. Whether you are looking to collaborate, invest, or bring clean energy to your community, we are here to connect. Reach out today and let us make sustainable energy a reality together.



- **IMO OFFICE:**
14 Old Okigwe Road, Owerri, Imo State
- **ABUJA OFFICE:**
12 Ebitu Ekiwe Street, Jabi Abuja
- **LAGOS OFFICE:**
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